

# 2ND ANNUAL FUNDING RESOURCES FACE TO FACE



## GRANT RESOURCE WORKSHOPS FOR NONPROFIT ORGANIZATIONS

**Grant Writing Face to Face: Thursday, October 19th, 2006  
and  
Funding Face to Face: Friday, October 20th, 2006**

**Detroit Entrepreneurship Institute**  
1010 Antietam • Detroit, MI 48207

*Sponsored by:*



**2ND ANNUAL  
FUNDING RESOURCES FACE TO FACE  
GRANT RESOURCE WORKSHOPS FOR NONPROFIT ORGANIZATIONS**

A two- day nonprofit training session. The first day will focus on best practices in grant seeking and strategies to help nonprofits write stronger funding requests. The second day will provide attendees with the opportunity to receive first hand grant seeking advice from federal and private foundation grant makers **Face to Face!** Attendees will have various options to pick from for each breakout session. To access as much information as possible organizations are encouraged to send more than one participant.

<b>Thursday, October 19th, 2006</b>		<b>GRANT WRITING FACE TO FACE</b>	
8:00 - 8:40 a.m.	Breakfast and Registration		
8:45 - 9:00 a.m.	Welcome and Introductions: Greetings from U.S. Senator Carl Levin		
9:00 - 9:50 a.m.	<b>Writing Grants for Federal vs. Private Funding-A Nonprofit Perspective</b> Presenter and Facilitator: Geneva Williams, CEO, City Connect Detroit		
<b>BREAKOUT SESSIONS</b>	<b>TRACK ONE</b> [ Basic/ Intermediate Experience ]	<b>TRACK TWO</b> [ Intermediate / Advanced Experience]	
10:15 - 11:10 a.m.	<b>Prospecting for Funders</b> Mike Corbin, Michigan Nonprofit Association	<b>Advanced Data Resources for Defining Your Need</b> Brad Jensen, City Connect Detroit	
11:20 - 12:20 a.m.	<b>Writing an Effective Needs Statement</b> Pamela Walsh, Walsh Management Resources	<b>Grant Proposal Collaborations</b> Dan McDougal, City Connect Detroit	
12:30 - 1:30 p.m.	<b>NETWORKING LUNCH</b>		
<b>BREAKOUT SESSIONS</b>	<b>TRACK ONE</b>	<b>TRACK TWO</b>	
1:40 - 2:30 p.m.	<b>Designing a Fundable Project</b> TBA	<b>Designing Effective Fund Development Campaigns</b> Anika Goss-Foster, Local Initiative Support Corporation-Detroit Office	
2:40 - 3:30 p.m.	<b>Outcome Measurement</b> Charlie Grose, Grant Works Detroit	<b>Evaluations in Grant Writing</b> Jane Morgan, JFM Consulting Group, Inc	
3:40 - 4:30 p.m.	<b>Effective Budgeting</b> Diane Van Buren Jones, Nonprofit Facilities Center	<b>Innovative Funding Ideas</b> Christine Gavin-Patterson, Christine Gavin & Co. Tara Farney, Detroit Entrepreneurship Institute	
<b>Friday, October 20th ,2006</b>		<b>FUNDING FACE TO FACE</b>	
8:00 - 8:40 a.m.	Breakfast and Registration		
8:45 - 9:30 a.m.	<b>The Outlook on Funding Trends</b> Cassandra Woods, State Director - U.S. Senator Carl Levin's Office <i>speaking on the Appropriations Process</i> Sam Singh, President- Michigan Nonprofit Association <i>speaking on Private Funding Trends</i>		
<b>BREAKOUT SESSIONS</b>	<b>FUNDERS FACE TO FACE</b>		
9:45 - 11:25 a.m.	Learn about grant and funding resources from banks, private and community foundations, including:		
	The Skillman Foundation Hudson Webber Foundation Chase Bank The McGregor Fund National City Bank	The W. K. Kellogg Foundation Comerica Bank Michigan Interfaith Trust Fund Council of Michigan Foundations	
11:25 - 12:35 p.m.	<b>NETWORKING LUNCH</b>		
<b>BREAKOUT SESSIONS</b>	<b>GOVERNMENT GRANTS AND FUNDING RESOURCES</b>		
12:40 - 3:40 p.m.	Learn about grant and funding resources from city , state and federal agencies, including:		
	U.S. Department of Housing and Urban Development U.S. Department of Health and Human Services U.S. Small Business Administration Michigan State Housing Development Authority City of Detroit, Planning and Development Department	Environmental Protection Agency –Brownfield Development Office U.S. Department of Labor-Employment Training Administration U.S. Department of Justice– U.S. District Attorney's Office U.S. Department of Commerce –Economic Development Administration State of Michigan Department of Management and Budget-Purchasing	

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**GRANT RESOURCE WORKSHOPS FOR NONPROFIT ORGANIZATIONS**

*Please fill out a separate form for each participant, this form may be copied*

**Registration Form:**

(please print)

Name: \_\_\_\_\_

Organization: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (     ) \_\_\_\_\_ Fax: (     ) \_\_\_\_\_

Email: \_\_\_\_\_

**( required for registration confirmation)**

*Payment information: Please fill out completely and check all that apply*

☐ Grant Writing Face to Face: Thursday, October 19th, 2006-cost \$25 per person (boxed lunch included)

☐ Funding Face to Face: Friday, October 20th, 2006- cost \$25 per person (boxed lunch included)

Total amount enclosed: \$ \_\_\_\_\_

☐ check /money order

☐ credit card

**Make checks payable to: Michigan Nonprofit Association**

☐ Visa

☐ Mastercard

☐ Discover

☐ American Express

Card Number: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Name as it appears on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

MAIL REGISTRATION FORMS TO:

**Michigan Nonprofit Association  
1048 Pierpont, Suite 3  
Lansing, MI 48911**

FAX FORMS TO:

**(517) 492-2410**

**Registration Deadline: October 16th, 2006**